



CLASSIFICATION OF FINANCING ACCORDING TO ITS CONDITION AND GUARANTEES RECEIVED

At December 31, 2016 and 2015

(In thousands of pesos)

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| COMMERCIAL LOAN PORTFOLIO | 12.31.16 | Page 1 of 2 12.31.15 |
|-----------------------------------------------------------------------------------------------------------|-------------------|-----------------------|
| | 1 | |
| Newal | | |
| <u>Normal</u> | <u>48,065,794</u> | 44,506,782 |
| With "A" preferred collateral and counter-guarantees | 16,885,666 | 19,367,256 |
| With "B" preferred collateral and counter-guarantees | 3,385,057 | 3,075,746 |
| Without preferred collateral or counter-guarantees | 27,795,071 | 22,063,780 |
| Special Follow-up | 80,332 | 116,506 |
| Under observation | 80,332 | 112,289 |
| With "A" preferred collateral and counter-guarantees | - | 2,426 |
| With "B" preferred collateral and counter-guarantees | 20,543 | 918 |
| Without preferred collateral or counter-guarantees | 59,789 | 108,945 |
| Subject to negotiation or refinancing agreements | - | 4,217 |
| Without preferred collateral or counter-guarantees | - | 4,217 |
| With Problems | <u>190,601</u> | <u>75,193</u> |
| With "A" preferred collateral and counter-guarantees | 2,325 | 391 |
| With "B" preferred collateral and counter-guarantees | 6,579 | 355 |
| Without preferred collateral or counter-guarantees | 181,697 | 74,447 |
| With High Risk of Insolvency | <u>68,907</u> | 211,066 |
| With "A" preferred collateral and counter-guarantees | 576 | |
| With "B" preferred collateral and counter-guarantees | - | 2,373 |
| Without preferred collateral or counter-guarantees | 68,331 | 208,693 |
| Uncollectible | 238,611 | 119,736 |
| | 2,789 | 119,730 |
| With "A" preferred collateral and counter-guarantees With "B" preferred collateral and counter-guarantees | 816 | - |
| Without preferred collateral or counter-guarantees | 235,006 | - 119,736 |
| | | |
| Uncollectible for Technical Reasons | <u>4,740</u> | - |
| Without preferred collateral or counter-guarantees | 4,740 | - |
| TOTAL COMMERCIAL LOAN PORTFOLIO | <u>48,648,985</u> | 45,029,283 |

See our report dated February 16,2017 PRICE WATERHOUSE & CO. S.R.L.





CLASSIFICATION OF FINANCING ACCORDING TO ITS CONDITION AND GUARANTEES RECEIVED

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(In thousands of pesos)

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| CONSUMER AND HOUSING LOAN PORTFOLIO | 12.31.16 | 12.31.15 |
|------------------------------------------------------|------------------|------------------|
| | | |
| Normal Performance | 62,907,019 | 50,196,886 |
| With "A" preferred collateral and counter-guarantees | 1,867,923 | 1,463,118 |
| With "B" preferred collateral and counter-guarantees | 5,273,765 | 4,499,232 |
| Without preferred collateral or counter-guarantees | 55,765,331 | 44,234,536 |
| Low Risk | <u>1,275,153</u> | 602,273 |
| With "A" preferred collateral and counter-guarantees | 41,657 | 32,93 |
| With "B" preferred collateral and counter-guarantees | 67,018 | 48,53 |
| Without preferred collateral or counter-guarantees | 1,166,478 | 520,81 |
| Medium Risk | <u>776,661</u> | 296,99 |
| With "A" preferred collateral and counter-guarantees | 17,195 | 11,94 |
| With "B" preferred collateral and counter-guarantees | 24,107 | 26,32 |
| Without preferred collateral or counter-guarantees | 735,359 | 258,71 |
| High Risk | <u>871,600</u> | 402,74 |
| With "A" preferred collateral and counter-guarantees | 15,018 | 4,34 |
| With "B" preferred collateral and counter-guarantees | 19,991 | 14,47 |
| Without preferred collateral or counter-guarantees | 836,591 | 383,92 |
| <u>Uncollectible</u> | <u>509,388</u> | <u>351,38</u> |
| With "A" preferred collateral and counter-guarantees | 7,420 | 2,37 |
| With "B" preferred collateral and counter-guarantees | 16,139 | 16,28 |
| Without preferred collateral or counter-guarantees | 485,829 | 332,72 |
| Uncollectible for Technical Reasons | <u>152</u> | <u>37</u> |
| With "A" preferred collateral and counter-quarantees | 135 | 11 |
| Without preferred collateral or counter-guarantees | 17 | 26 |
| TOTAL CONSUMER AND HOUSING LOAN PORTFOLIO | 66,339,973 | <u>51,850,65</u> |
| TOTAL GENERAL | 114,988,958 | 96,879,94 |

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